

The Art of

Performance
Management



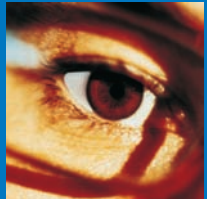
BELLIS-JONES HILL GROUP

PERFORMANCE MANAGEMENT SOLUTIONS

Now more than ever, organisations are looking for deeper insight into their business in order to identify opportunities to become more efficient and more profitable. It's also a time for innovation as traditional methods may not produce the insight required to improve performance.

Bellis-Jones Hill is a leading authority in Performance Management Consulting and Software. Our business has grown largely due to an ability to adapt our performance management skills and solutions to address developing performance related issues in different market sectors.

To improve performance, well-informed decisions need to be taken and implemented quickly. We provide the means by which our clients can take these decisions with confidence. Our business consists of four main performance management solutions shown inside.





Our extensive performance management credentials and knowledge of the private and public sectors means we can work with our clients to develop a well informed basis for change and crucially, the methods and systems by which to effect it.

Clients include:

Barclays, BFI, Cambridge University Hospitals NHS Foundation Trust, Care Quality Commission, Environment Agency, Experian, Reuters, Salford Royal NHS Foundation Trust, Skandia Life and Skipton Financial Services.



Bellis-Jones Hill

PERFORMANCE MANAGEMENT CONSULTING & SOFTWARE

By analysing profitability and quantifying cost to serve, we help organisations to measure performance, control costs, anticipate and quantify the effects of change and optimise performance in a proactive, systematic and actionable way. As the exclusive distributor of Prodacapo software in the UK, we also use this leading Corporate Performance Management software solution to help organisations understand what is really driving performance at a strategic and an operational level.

IN PARTNERSHIP WITH:





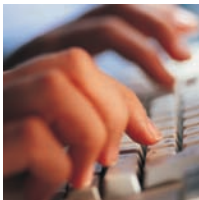
Bellis-Jones Hill

BUSINESS INTELLIGENCE SOLUTIONS

Our award winning BI team uses QlikView to provide fast and powerful business analysis without the limitations, cost or complexity of traditional BI tools. Capable of pulling together millions of records of data from disparate sources for display in an easy-to-understand visual dashboard, QlikView can be deployed in days and can put information at your fingertips instantly, giving you the information you need to make well-informed decisions quickly.

IN PARTNERSHIP WITH:

QlikView



Bellis-Jones Hill

PRICING MANAGEMENT SOLUTIONS

Most organisations acknowledge the strategic importance of pricing and its impact on the bottom line but few have coordinated pricing processes that can make a real difference to performance. We work with organisations to help them understand the fundamentals of successful and profitable pricing to deliver more effective pricing. Our established Pricing practice has become the UK arm of International Pricing Consultants, Pricing Solutions and the UK company is a joint venture between Bellis-Jones Hill and Pricing Solutions.

IN PARTNERSHIP WITH:





Bellis-Jones Hill

HEALTHCARE MANAGEMENT SOLUTIONS

Our expertise in costing and performance management is helping NHS Trusts address a number of management objectives including Patient Level Costing, Service Line Reporting, Service Line Management and Reference Costing. Our **Prodacapo Service Line Management System** provides actionable, multi-dimensional performance and profitability insights and our **Healthcare Analytics Solution**, powered by QlikView, displays complex information in an easy to understand way.

IN PARTNERSHIP WITH:



QlikView



Bellis-Jones Hill Group
25 Watling Street
London
EC4M 9BR

T +44(0)20 7323 5033
F +44 (0)8700 516901
E info@bellisjoneshill.com

www.bellisjoneshill.com

© 2009 Bellis-Jones Hill and Prodacapo Ltd. All rights reserved. No part of this document may be reproduced, stored in a retrieval system, transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the express written permission from Bellis-Jones Hill and Prodacapo Ltd. The information contained herein is subject to change without notice. All other trademarks mentioned herein are the property of their respective owners. V3/6.09