

The Art of

Performance
Management



BELLIS-JONES HILL GROUP

PERFORMANCE MANAGEMENT SOLUTIONS

Now more than ever, organisations are looking for deeper insight into their business in order to identify opportunities to become more efficient and more profitable. It's also a time for innovation as traditional methods may not produce the insight required to improve performance.

Bellis-Jones Hill is a leading Corporate Performance Management solutions provider and creates tailored solutions aimed at addressing particular business issues. Our business has grown largely due to an ability to adapt our performance management skills and solutions to address developing performance related issues in different market sectors.

To improve performance, well-informed decisions need to be taken and implemented quickly. We provide the means by which our clients can take these decisions with confidence. Our business consists of four main performance management solutions shown inside.





Our extensive performance management credentials and knowledge of the private and public sectors means we can work with our clients to develop a well informed basis for change and crucially, the methods and systems by which to effect it.

We also recognise that to compete more effectively in this new economy, organisations require robust performance management information that is not only available almost immediately, but can also identify leading performance and risk indicators that are most likely to influence future performance. We work with our clients to create easy and quick access to well integrated and tailored management information solutions.

Our clients include: Barclays, BFI, Cambridge University Hospitals NHS Foundation Trust, Care Quality Commission, Environment Agency, Experian, Reuters, RSA, Salford Royal NHS Foundation Trust, Skandia Life and Skipton Financial Services.



Bellis-Jones Hill

PERFORMANCE MANAGEMENT CONSULTING & SOFTWARE

As the exclusive distributor of Prodacapo software in the UK and Ireland, we deliver a range of corporate performance management solutions that help organisations understand what is really driving their success. They include Profitability and Cost Management Solutions to help with profitability modelling and optimisation and Cost to Serve analysis. These solutions are implemented in weeks or months not years and cost thousands rather than hundreds of thousands of pounds.

IN PARTNERSHIP WITH:



The QlikView logo features the word 'QlikView' in a bold, sans-serif font. 'Qlik' is in black and 'View' is in a vibrant green color.



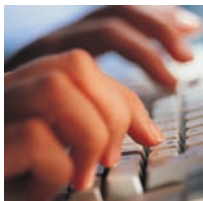
Bellis-Jones Hill

BUSINESS INTELLIGENCE SOLUTIONS

There are over 1,000 QlikView Partners worldwide of which only 20 are Elite Partners. Bellis-Jones Hill is an Elite Partner, one of only 3 in the UK and Ireland, and this hard won accreditation is testament to our expertise in this area. We provide fast and powerful, tailored business analysis solutions without the limitations, cost or complexity of traditional BI tools. Capable of pulling together millions of records of data from disparate sources for display in an easy-to-understand visual dashboard, QlikView can be deployed in days and can put information at your fingertips instantly, giving you the information you need to make well-informed decisions quickly.

IN PARTNERSHIP WITH:

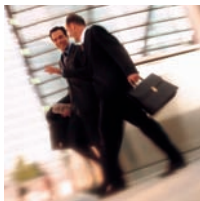
QlikView



Most organisations acknowledge the strategic importance of pricing and its impact on the bottom line but few have coordinated pricing processes that can make a real difference to performance. We work with organisations to help them understand the fundamentals of successful and profitable pricing to deliver more effective pricing. Our established Pricing practice has become the UK arm of International Pricing Consultants, Pricing Solutions and the UK company is a joint venture between Bellis-Jones Hill and Pricing Solutions.

IN PARTNERSHIP WITH:





Bellis-Jones Hill

HEALTHCARE MANAGEMENT SOLUTIONS

Our expertise in costing and performance management is helping over 30 NHS Trusts address a number of management objectives including Patient Level Costing, Service Line Reporting, Service Line Management and Reference Costing. Our **Prodacapo Service Line Management System** provides actionable, multi-dimensional performance and profitability insights and our **Healthcare Analytics Solution**, powered by QlikView, displays complex information in an easy to understand way.

IN PARTNERSHIP WITH:



QlikView



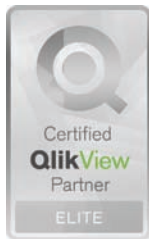
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